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MEMBER RENEWAL

Annual Dues

General membership deadline is March 1st.*
[Renew Here](#)

**Note: 1st year or returning member who join after above deadline, contact the PATCA office at admin@patca.org for your dues deadline.*

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NEWS AND EVENTS

March 2016

2016 Dues Renewals Deadline



The 2016 dues deadline was March 1st. Reminders emails were sent. If you have not paid your 2016 dues yet, please visit the renewals page [here](#) or use the custom invoice emailed. [Note: If you joined PATCA in the past year, your renewal deadline is noted on your member profile.]

Questions: contact the [PATCA office](#).

2016 Board Elections Ballot



Thank you to those members who submitted their online ballots. Reminder emails (except for Affiliate members) were sent on March 3 for any outstanding ballots. A hardcopy ballot will be provided at the March meeting if you have not voted by noon on March 10.

Election results will be announced at March 10 meeting.

If you did not successfully receive your online ballot or have any questions, please contact the PATCA Office at admin@patca.org.

10 Key Traits of Great Consultants Infographic



Some consultants attract more business and prestige than others. They are able to earn higher fees and produce greater results for their clients. Here are 10 key traits of what makes a great consultant...

[Read More](#)

by: Michael Zipursky, ConsultingSuccess.com

Upcoming PATCA Events

[PATCA Consultants March Evening Meeting & 2016 Elections](#)

Take Back your Market from Creeping Commodization
Thursday, March 10, 2016, 6:00 pm
Roundtable Pizza, 1220 Oakmead Parkway, Sunnyvale, CA 94085

[PATCA New Consultants' Roundtable Lunch](#)

Monday, March 14, 2016, 11:30 am
Roundtable Pizza, 1220 Oakmead Parkway, Sunnyvale, CA 94085

PATCA Consultants Networking Lunch, South Bay

Tuesday, March 22, 2016, 11:30 am
Roundtable Pizza, 1220 Oakmead Parkway, Sunnyvale, CA 94085

To register for events or get more information, visit our [website](#) or [Meetup page](#).

Upcoming Local Events - Networking, Mixers, Expos

South Bay Chamber Mixers (San Jose, Campbell, Santa Clara)

Silicon Valley Chamber of Commerce

Thursday, March 10, 2016, 5:30 pm, Mixer, Registration Fees
Sharks Game @ SAP Center, 525 W. Santa Clara St, San Jose, CA 95113

Santa Clara Chamber of Commerce

Tuesday, March 15, 2016, 5:00 pm, Mixer, Registration Fees
California Pizza Kitchen, 2855 Stevens Creek Blvd, Santa Clara, CA 95050

Peninsula Chamber Mixers (Los Altos, Mountain View, Palo Alto)

Los Altos Chamber of Commerce

Wednesday, March 23, 2016, 5:30 pm, Mixer, Registration Fees
Thoits Law & Heising-Simons Foundation, 400 Main Street, Los Altos, CA 94022

Mountain View Chamber of Commerce

Wednesday, April 13, 2016, 5:30 pm, Mixer, Registration Fees
Venue TBD

Business Mixers offer two hours of power networking. Building relationships and making business connections at these networking events are key strategies to small business success. *Mixers are every 2nd Wednesday of the month.*

Every Thursday 8:15am - 9:15am Business ConneXions

Chamber Leads groups meet weekly to exchange leads and referrals, and to build their network of business connections. Only one person from a particular type of business is allowed in each group. For more information, contact at 650-968-8378 or mannie@chambermv.org

San Francisco Events

Network After Work San Francisco

Thursday, March 10, 2016, 6:00 pm, Registration Fees
The Grand, 520 4th St, San Francisco, CA 94102

[Register Here](#)

San Jose Events

Network After Work San Jose

Thursday, March 17, 2016, 6:00 pm, Mixer, Registration Fees
Aloft Hotel Sunnyvale, 170 S Sunnyvale Ave, Sunnyvale, CA 94086

[Register Here](#)

Share Your Ideas

PATCA's Marketing team and Board of Directors invite you to share your ideas about:

- Speakers or topics for PATCA's monthly meetings and educational events
- Newsletter topics, including links to Internet sites or topics of

- interest to consultants and clients
- Articles for the newsletter, such as:
 - Tips for success based on your area of expertise
 - Learning points from a consulting or business book that you read recently
 - How you've used ideas from a PATCA speaker to help grow your business
 - Suggested topics for PATCA's blog

Send your ideas to the [PATCA Office](#).

PATCA is Silicon Valley's longest operating non-profit professional association dedicated to serving independent consultants and the client companies that use them. We set the quality standard for the consulting industry by requiring that all members pass a rigorous qualification process and adhere to a strict code of ethics. PATCA offers a free referral service giving clients direct access to a network of the highest caliber management and technical consultants in the Bay Area. We represent a wide variety of expertise in a broad array of disciplines, from biotech to marketing, HR to engineering, hardware design to cloud computing.

Voice Mail: 1-800-74-PATCA (1-800-747-2822) Local: 408-971-5902

Web: <http://www.patca.org/contact-us>

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