

PATCA -  
Always  
Adapting and  
Evolving



## ENJOY THE BENEFITS OF MEMBERSHIP



## DON'T FORGET TO SUBMIT 2019 DUES RENEWAL!

February 8, 2019

Greetings!

Just a reminder that it's 3 weeks until the 2019 dues deadline. Also, if you have ideas and feedback to share for PATCA's future, email [admin@patca.org](mailto:admin@patca.org) to participate in the February 23rd 2019 strategic planning meeting open to all members! Here's the [agenda flyer](#).

Please find this email as your 2019 dues invoice.

Amount due:

- Certified Professional Consultant - \$150
- Senior Certified Professional Consultant - \$150
- Member - \$150
- Company Member - \$300
- Affiliate Member - \$50

*PATCA dues are deductible by members as ordinary and necessary business expenses for income tax purposes. PATCA dues are not considered a charitable contribution for income tax purposes.*

Dues must be paid in full by March 1, 2019.

- To renew online: [Click Here](#)
- To renew with a check:

Mail to:  
PATCA  
P.O Box 2261  
Santa Clara, CA 95055

**Note:** by renewing you agree to abide by the [PATCA Referral Access Policy](#) or [PATCA Company Referral Access Policy](#).

PATCA continues to evolve - 2018 Highlights

- Project posting (job referrals) have increased by 28 over year 2017. We have started a follow up activity to encourage

clients to see PATCA as the go-to organization for results.

- Launched the 2018 PATCA Rate and Business Practice Survey with responses from PATCA members and other local consultants. Results are free to participants and available to others for a nominal fee. Check [PATCA.org](http://PATCA.org) under [Resources](#) for details.
- Hosted a joint 2018 Tax Seminar with IEEE-CNSV in August. Profiting from the 2018 Tax Reform Law and Recent Supreme Court Rulings. Attendance was great, interest was high, and audience questions were many.
- The Dinner Meetings included technical topics on CAN bus, Energy Harvesting and Wi-Fi capacity, as well as topics on marketing of consulting services and use of LinkedIn to boost the brand power of your business. There were also lively discussion sessions on use of subcontractors and opportunities for new consultants to share their expertise and projects.
- PATCA welcomed 15 new members in 2018, including three returning members.
- The Networking Lunches and the New Consultant's Roundtable continue to provide a great forum for new as well as experienced consultants.

If you have any questions, please feel free to contact the PATCA Office at (800) 747-2822 or [admin@patca.org](mailto:admin@patca.org), or you can speak with any member of the Board of Directors about PATCA membership or our programs. We're here to help.

Sincerely,

Keith Riordan  
PATCA President along with PATCA's Board of Directors

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**PATCA Office**  
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